

**MINUTES OF THE
LOUISIANA MOTOR VEHICLE COMMISSION
MOTOR VEHICLE SALES FINANCE DIVISION
3519 12th Street
Metairie, Louisiana 70002
Monday, March 9, 2020**

The meeting was called to order at 11:41 a.m. by Chairman Allen O. Krake.

Present were:

Chairman Allen O. Krake	Commissioner Stephen L. Guidry, Jr.
Commissioner V. Price LeBlanc, Jr.	Commissioner Gregory Lala
Commissioner Eric R. Lane	Commissioner Kenneth "Mike" Smith
Commissioner Keith M. Marcotte	Commissioner Randy Scoggin
Commissioner Joseph W. "Bill" Westbrook	Commissioner Donna S. Corley
Commissioner Terryl J. Fontenot	Commissioner Maurice C. Guidry
Commissioner Raney J. Redmond	

L. A. House, Executive Director
Adrian F. LaPeyronnie, III, Counselor
Gregory F. Reggie, Counselor
Burgess E. McCranie, Jr., Counselor

Absent were:

Commissioner Keith P. Hightower

Also, in attendance were Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisor; Commission Investigators: Neil Rogers, Antoine Derouen, Kevin Broussard, Ben Guidry, Angel Blackford, and April DeBruhl; Stacey Broussard, Administrative Coordinator Supervisor; Tim Knotts, Assistant; and Shelley Norra, Administrative Coordinator.

The Executive Director advised the Commission Members a pre-hearing had been held on January 6, 2020, pursuant to LSA-R.S. 49:961C, regarding Hearing #2019-070, Bolton-Westmoland, Inc. DBA One For The Road Auto Sales, 7096 Highway 1 Bypass, Natchitoches, LA 71457, for alleged violations of Louisiana Administrative Code Title 6. Part VII. Chapter 10-B Louisiana Motor Vehicle Sales Finance Act §969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) (a) & (b) License Requirement and Exception. In attendance representing Bolton-Westmoland, Inc. DBA One For The Road Auto Sales was Ron Bolton, III, Salesperson; and representing the Commission were: Acting Chairman Allen Krake; Counselor Gregory F. Reggie; Scott Landreneau, Commission Investigator Supervisor; Monica Wells, Commission Investigator; Stacey Broussard, Administrative Supervisor; Trina Adams, Administrative Coordinator; Tim Knotts, Assistant; Ingya Cattle, Assistant Executive Director; and the Executive Director. The Executive Director advised the Commission Members the following Consent Judgment had been recommended by Acting Chairman Krake and accepted by the representatives of Bolton-Westmoland, Inc. DBA One For The Road Auto Sales, if accepted and ratified by the Commission. Commissioner Maurice Guidry made a motion to accept and ratify the Consent Judgment in this matter. Commissioner Lala seconded this motion and it was unanimously approved.

IN RE:

Hearing #2019-070

**Bolton-Westmoland, Inc.
DBA One For The Road Auto Sales
7096 Highway 1 Bypass
Natchitoches, LA 71457**

Alleged violations of Louisiana Administrative Code Title 6. Part VII. Chapter 10-B Louisiana Motor Vehicle Sales Finance Act §969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) (a) &(b) License Requirement and Exception

CONSENT JUDGMENT

After considering the entire record in this matter and the interest of the parties in amicably resolving it, the parties have consented to a judgment in favor of the Louisiana Motor Vehicle Commission based upon alleged violations by Bolton-Westmoland, Inc. DBA One For The Road Auto Sales alleged violations of Louisiana Administrative Code Title 6. Part VII. Chapter 10-B Louisiana Motor Vehicle Sales Finance Act §969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) (a) &(b) License Requirement and Exception. Therefore, based on the parties' mutual consent:

IT IS HEREBY AGREED by and between Bolton-Westmoland, Inc. DBA One For The Road Auto Sales and the Louisiana Motor Vehicle Commission that respondent waives:

- A. Any further procedural rights or remedies afforded under the law;
- B. The requirement that the Commission's judgment recites statement of a findings of fact and conclusions of law; and
- C. All rights to seek judicial review or otherwise to challenge or contest the validity of the judgment entered pursuant to this agreement.

IT IS HEREBY FURTHER AGREED the Notice of Hearing may be used in construing the terms of the order. No agreement, understanding, representation or interpretation not contained in the order or the agreement may be used to vary or contradict the terms of the order.

IT IS ORDERED, ADJUDGED, AND DECREED that Bolton-Westmoland, Inc. DBA One For The Road Auto Sales in complete satisfaction of all above-referenced violations, file its current licensing year application and pay late filing fees for motor vehicle lessor licenses and pay a fine to the Louisiana Motor Vehicle Commission in the amount of TWO THOUSAND AND FIVE HUNDRED (\$2,500.00) DOLLARS.

IT IS AGREED, ADJUDGED, AND DECREED that TWO THOUSAND AND FIVE HUNDRED (\$2,500.00) DOLLARS of this fine be suspended conditioned upon Bolton-Westmoland, Inc. DBA One For The Road Auto Sales being placed on ONE (1) YEAR probation beginning the date this Consent Judgment is rendered and signed and adhering to all Rules and Regulations of this Commission and Louisiana laws applicable to this Commission during the probationary period. In the event of a violation during the probationary period, the suspended portion of the fine shall become due and payable in full.

JUDGMENT RENDERED AND SIGNED this 9th day of March, 2020.

Chairman Allen Krake
LOUISIANA MOTOR VEHICLE COMMISSION

AGREED:

BOLTON-WESTMOLAND, INC.
DBA ONE FOR THE ROAD AUTO SALES

By: _____

LOUISIANA MOTOR VEHICLE COMMISSION

By: _____
 Gregory Reggie, Commission Counsel

Chairman Krake called for a reading of the minutes of the January 6, 2020 meeting. Commissioner Stephen Guidry made a motion to accept the minutes as read. Commissioner Marcotte seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

“Chairman Krake asked for a review of the January and February financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Westbrook made a motion to accept the January and February financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Marcotte and it was unanimously approved.”

The Executive Director presented the Commission with copies of the following legislative bills which, if passed, would affect the Motor Vehicle Sales Finance Act:

- SB144 - Senator Ronnie Johns - Increases the documentation fee allowed to be charged between an automobile dealer and customer.
- 02-25-20 Prefiled
- 02-25-20 Referred to Senate Committee on Senate Transportation

Chairman Krake called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

SALES FINANCE COMPANY	CITY	LIC. #
Berryland Motors, L.L.C. DBA Berryland Campers	Ponchatoula, Louisiana	#SF-2019-01356
MBC Metairie, LLC DBA Matt Bowers Metairie Used	Metairie, Louisiana	#SF-2019-01357
Joel's Auto Sales, L.L.C.	Alexandria, Louisiana	#SF-2019-01358
Bill Hood Ford, L.L.C. DBA Hood Select Preowned	Ponchatoula, Louisiana	#SF-2019-01359
Southeast Auto, Inc.	Walker, Louisiana	#SF-2019-01360
American Honda Finance Corporation DBA Honda Financial Services/Acura Financial Services	Torrance, California	#SF-2020-00281
Zal LLC DBA Car Mart	Shreveport, Louisiana	#SF-2020-00335
Triple M Sales LLC DBA Ragin Trailers	Alexandria, Louisiana	#SF-2020-00476
TA Auto Sales LLC	Thibodaux, Louisiana	#SF-2020-00584
Bryan Imports, L.L.C. DBA Bryan Used Cars	Metairie, Louisiana	#SF-2020-00588

Finesse Automotive, LLC	Baton Rouge, Louisiana	#SF-2020-00631
Sugarland Auto Sales, LLC	New Iberia, Louisiana	#SF-2020-00700
Lake Charles Finance & Mortgage, L.L.C.	Lake Charles, Louisiana	#SF-2020-00781
Keep It Clean Auto Sales LLC DBA Keep It Clean Auto Sales	Baton Rouge, Louisiana	#SF-2020-00782
Lloyd Patout DBA Just Like That Auto Sales	New Iberia, Louisiana	#SF-2020-00797
Get A Car LLC	New Iberia, Louisiana	#SF-2020-00950
Tickfaw 51 Auto Sales LLC	Tickfaw, Louisiana	#SF-2020-00952
Metairie Motors LLC	Metairie, Louisiana	#SF-2020-00955
ArkLaTex AutoWorld, LLC	Bossier City, Louisiana	#SF-2020-00975
Jonathan Johnson DBA Top 10 Motorsports	Baker, Louisiana	#SF-2020-00985

Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

Chairman Krake called for a review of the GAP Administrator licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial GAP Administrator applicants.


<i>GAP ADMINISTRATOR</i>	<i>CITY</i>	<i>LIC. #</i>
SilverRock Automotive, Inc.	Tempe, Arizona	#GA-2020-00150
Axiom Product Administration, LLC	O'Fallon, Missouri	#GA-2020-00151

Commissioner Stephen Guidry made a motion a motion to ratify the GAP Administrator licenses issued to these initial GAP Administrator applicants. Commissioner Lane seconded this motion and it was unanimously approved.

Chairman Krake called for a review of the licenses issued. Commissioner Stephen Guidry made a motion to ratify the licenses issued: motor vehicle sales finance, #SF-2019-01356 through #SF-2019-01360, #SF-2020-00232 through #SF-2020-01031; GAP Administrators, #GA-2020-00127 #GA-2020-00151; and GAP Administrator Agents, #GAA-2020-00078 through #GAA-2020-00138. Commissioner Maurice Guidry seconded the motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

There being no further business, Commissioner Smith made a motion to adjourn the meeting at 11:55 a.m. Commissioner Stephen Guidry seconded this motion and it was unanimously approved.



Chairman Krake



Executive Director